

2022 Mid-Winter Workshop**CURRENT CONFIRMED INCOME**

82 Attendees In-Person Registration	\$8,200.00
135 Attendees Virtual Registration	\$10,125.00
Gold Sponsorship (N-Focus)	\$750.00

\$19,075.00**CURRENT & PLANNED EXPENSES**

Hotel Cost of Workshop	\$25,323.02
Hotel Nights - Board Members (9 Members minus X Comp rooms)	\$1,116.00
Hotel Night - Ethics Speaker	\$124.00
Hotel Nights - DEI Speakers	\$248.00
Door Prizes - Gift Cards	\$125.00
Door Prizes - Tangible Items	\$704.22
Hospitality Room / Super Bowl Party	\$490.32
Zoom Events Add-On for One Month	\$99.00
Zoom Large Meeting	\$50.00
Drawstring Knapsack Gift for In-Person Attendees	\$229.03
DEI Speakers' Fee	\$2,000.00
Mileage Reimbursement - DEI Speakers	\$500.00
Code Enforcement Speaker Fee (Waived Workshop Registration)	\$100.00
Virtual Workshop Items from Amazon	\$278.17
Valentine's Day Celebration Items for Members from Oriental	\$321.40
2022 Annual Conference Registration & 3 Nights Give-A-Way	\$904.44

\$32,612.60**Profit/Net****-\$13,537.60**