

**SUMMER CONFERENCE****INCOME**

**Attendee In-Person 87 (\$100 Registration)	\$8,700.00
**Attendee Virtual 70 (\$75 Registration)	\$5,250.00
Asheville Tourism Bureau	\$500.00
Gold Sponsor - LGFCU	\$750.00
Gold Sponsor - N-Focus	\$750.00
Silver Sponsor - Civil Federal Credit Union	\$500.00
Approved General Fund Appropriations	\$23,491.76

\$39,941.76

**EXPENSES****Hotel Cost of Conference**

Hotel Nights (7 Board Members Minus 3 Comp Rooms)	\$18,450.48
Two 3-Night Giveaways from Mid-Winter and Two 1-Night for Speakers	\$3,535.77
20 Gift Cards (Door Prizes)	\$1,346.96
Biltmore Tickets \$101 x 4 (Door Prizes)	\$500.00
Hospitality Room (Drinks, Snacks, TV Replacement, Speaker, USB Drives)	\$404.00
Plaques & Awards (Includes President's Plaque, Dave's Plaque, Awards)	\$719.36
Outgoing President's Gifts	\$379.85
Zoom Subscription Includes Large Meeting Add-On	\$165.36
300 Disposable Mask & Hand sanitizer	\$199.99
Umbrella's for In-Person Members	\$178.64
Badge ID Holder for Virtual Members	\$3,561.00
Table Throw and Runner Kit	\$635.60
Keynote Speaker Fee	\$488.86
Keynote Airfare Ticket# 0012178881727	\$5,000.00
Keynote Transportation to and from Airport	\$686.70
Tubing Trip Benefit to Members (Calm Waters \$25 x 40 w/20% off)	\$96.00
Comedy Tour Benefit to Members (40 Spots) (Lazoom \$39)	\$856.00
Welcome Party Featuring Dave Owens (Food, Drinks, Non-Alcohol)	\$880.60
Biltmore Tickets Exclusive Experience \$320 x 2 (Dave Owens & Wife)	\$1,216.59
	\$640.00

\$39,941.76

**Profit/Net****\$0.00**

\$2,275 (Lost from reducing registration from \$125 to \$100)

\$7,375 (Lost from not maximizing 59 more attendees in-person to 150)

\$10,326.89 Additional Expenses than Normal